

POSITION DESCRIPTION

Kumul Consolidated Holdings

AM3729 - Chief Executive Officer, DataCo

Kumul Consolidated Holdings (KCH) is a Statutory Corporation with a clearly defined mandate to build shareholder wealth and to improve the provision of services to the people of Papua New Guinea (PNG). KCH is the holding company for nine Majority State Owned Enterprises (SOE) operating across a broad range of sectors in PNG and included in these SOEs is Kumul Telikom Holdings Limited (KTHL) and under KTHL is PNG DataCo.

PNG DataCo was established in 2014 and is responsible for all wholesale infrastructure capacity with access to submarine and onshore fibre cable and satellite infrastructure. The company is the lead implementing agency for the new domestic and international submarine cables which will deliver revolutionary bandwidth capacity to PNG, within the next 18 months. These projects represent an investment in excess of USD350m.

PNG DataCo is managing the implementation of new domestic submarine fibre capacity. The company is also managing the PNG component of the new Coral Sea Cable System submarine cable between PNG, SI and Australia.

PNG DataCo is inviting exceptional candidates to apply for the vital role of:

CHIEF EXECUTIVE OFFICER

The Chief Executive Officer is based in Port Moresby, PNG and has ultimate responsibility for the day to day running of PNG DataCo by working with the Board and the Executive Management Team to competently manage the day to day affairs of PNG DataCo.

Key Responsibilities:

- Provide strategic direction to the Board and the Executive Management team in developing and implementing the annual operating plan, the capital budget plan and ensuring effective delivery of the long-term strategic plan
- Recommend the annual budget for Board approval and prudently manage PNG DataCo's resources within budget and according to current laws and regulations
- Significantly driving revenue growth, including expanding the customer base whilst assisting carriers and ISPs to deliver increased value in the market through the provision of reliable and consistent service
- Improving operating efficiency and delivering appropriate returns to the shareholder, on the capital and assets employed
- Establish and maintain mutually beneficial customer and stakeholder relationships.

Expected Competencies

- Post Graduate qualifications and a minimum of 10 years demonstrated executive management experience of a substantial telecommunications institution
- Extensive experience of the International Carrier Business with a demonstrable network of wholesale (A2P) business relationships including system build consortiums
- History of Capital Project Management, in particular of sub-sea and Satellite projects exceeding of USD100M in value
- Proven track record of the establishment and monetization of High Availability (T2 or 3 Category) Data centers
- Extensive knowledge and a track record of establishing and monetizing Big Data Analytics
- Experience of building successful partnerships with government organizations and global institutions, preferably with an established relationship base within WBO, CoA etc
- Technical and management knowledge of IP & MPLS networks as well as Cyber Security matters
- Demonstrated Leadership, Management, Organizational, Analytical and Project Management skills

- Strong business acumen, financial management & reporting capabilities
- Excellent communication and people management skills and have the ability to work effectively and collaboratively with government and top industry leaders
- Demonstrated experience in evaluating and applying emerging technologies, transform businesses and deliver sustainable competitive advantage
- Well-developed negotiation and influencing skills
- Advanced computer skills.

Applications close on 1 February 2019

To apply for this position:

- Download and complete the Application Form from <http://www.vanguardpng.com>.
- Email the application to admin@vanguardpng.com together with a copy of your CV in MS Word format.

Note: Do not include copies of any other documents. You will be asked to provide the originals of certificates etc if you are selected for Interview